

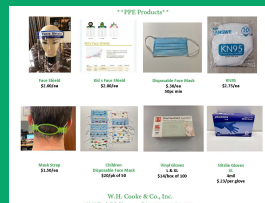
W.H. Cooke Times

Vol. 7, No. 4 Fall 2020
Free

Hanover, PA

Manufacturer of thermocouples, RTD's, and thermistors and distributor of instrumentation and controls for temperature, pressure, level, flow, pH, RH, flame and gas detection and heaters for almost any application. We also carry chart recorders and chart paper and pens as well as paperless recorders, data loggers, pumps, valves, and motors, and industrial oils, solvents, lubricants and PPE. Here is a link to our website www.whcooke.com

Click to follow us on social media



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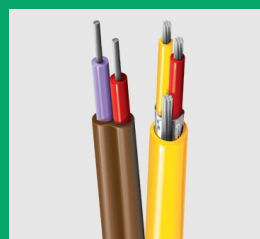
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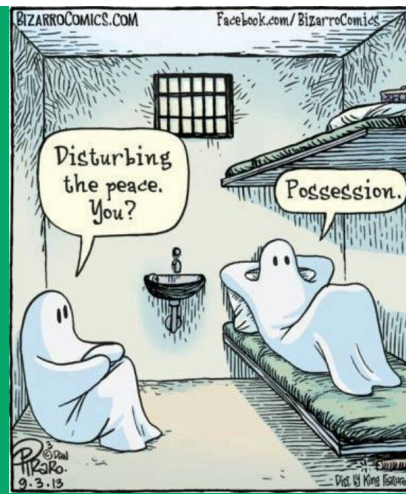
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PPE

We still have a large stock of 3 ply masks, KN95 masks, Face Shields for both adults and children, Hand Sanitizer gel, and XL Nitrile Gloves. Please see below offering and if you need something listed here please email team@whcooke.com and let us know what you need.

PPE Products



Face Shield
\$2.00/ea



Kid's Face Shield
\$2.00/ea



Disposable Face Mask
\$.30/ea
50pc min



KN95
\$2.75/ea



Mask Strap
\$1.50/ea



Children
Disposable Face Mask
\$20/pk of 50



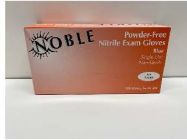
Vinyl Gloves
L & XL
\$14/box of 100



Nitrile Gloves
XL
4mil
\$.23/per glove

W.H. Cooke & Co., Inc.
6868 York Rd, Hanover, PA 17331 717-630-2222

****PPE Products****



**Nitrile Gloves
Large
4mil
\$.23/per glove**



**Nitrile Gloves
Medium
4mil
\$.23/per glove**



**Hand Sanitizer
Gallon
\$22/per gallon
(Includes Pump)**



**Spare Pump
(For Gallon Only)
\$4/ea**



**Hand Sanitizer 16.9oz
\$4/16.9oz
(Includes Pump)**



**Hair Net 21in
\$.25/ea**



**Hair Net 24in
\$.26/ea**



**Liquid Hand Sanitizer
Sold by pallet
240 gallons per pallet
\$12/per gallon plus freight**

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****PPE Products****



**Shoe Covers
\$.37/ea**



**Level 2
Disposable Isolation
Gown (SMS)
\$7/ea
3 case min
80 gowns per case of same size
(can mix & match if we have stock)**



**Reusable Forehead
Thermometer
\$2/ea**



**Stick-on, Disposable
Forehead Thermometer
\$75/box of 100**



**No Touch Door Opener
\$5/ea**

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Quarter in Review

We recently ran a commercial on our local CBS 21 station, click on photo to see it in action.



We are about 7 months into the pandemic, and I am happy to say that business is back, and we are in full swing. For the first 2 months or so we noticed our business was about half of what is normally was and it slowly came back from there. Our PPE sales have slowed a bit as people seem to be stocked up, but we still have people finding us that are having trouble finding PPE. We have inventory of PPE and if it is not stocked in our facility in Hanover, PA, we can have it shipped direct from the Los Angeles warehouse. Please let us know how we can help.

As we approach "heating season" we would like to remind you that if you need:

- Immersion heaters for freeze protection of a cooling tower basin
 - Heat trace cable for a pipe or other application
 - EPDM insulation for pipes or surfaces
 - Band Heaters
 - Cartridge heater (if you deal with bore seizures, we have a split sheath cartridge heater guaranteed not to seize in the bore)
 - Tubular heater
- Have a heater not on this list? We can help with that too.

Thank you for your loyalty and support and please let us know how we can help.

Best Regards,

Wayne Cooke Jr.

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Product Lines

W. H. Cooke & Co., Inc. - Product Lines

W. H. Cooke & Co., Inc. Thermocouples & RTDs	BEADAM Scales, Balances, & Calibration Weights	Advantage Controls Analogue and Industrial Water Treatment Controllers	A.J. Antunes & Co Air & Gas Pressure Switches	AEROFLEX AEROCCEL EPDM Pipe & Duct Insulation
ALLIED INDUSTRIAL PRODUCTS, INC. Electrical Boxes & Enclosures	ANFIELD PRESSURE, INC. Pressure, Level, Temperature Switches & Transducers	APG Automation Products Group, Inc. Level & Pressure Sensors / Transmitters	ASI pH, ORP, Conductivity	ATHENA Temperature and Process Controls
AUTROL America Inc. SMART TRANSMITTERS Smart Transmitters	BLUE OCEAN HEAT Cleaning Validation & Color in Solids/Liquids	CHROMALOX Industrial Heating & Heat Trace Solutions	COMARK A Fluke Company Wireless Data Loggers	CONTROL SYSTEMS INTERNATIONAL Instrument & Control Repair
ControlAir Inc. Precision Pneumatic Electropneumatic Controls	Controls Warehouse Flowmeters - Magnetic, Vortex, Turbine, Dual Gear, Paddlewheel	Dalton Unique Split-Heath Cartridge Heaters	Data Track Process Instruments Digital Panel Meters	DBK Positive Temperature Coefficient Self-Regulating Heating Elements
DEFINOX BOOST YOUR PERFORMANCE Sanitary Valves	DeltaTrak Chart Recorders & Data Loggers	DOSATRON Water Powered Dosing Technology	Dwyer Pressure, Flow, Level Sensors & Controls	FUTUREVISION Temperature Controls
EXTECH INSTRUMENTS A FLIR COMPANY Infrared Heat Guns, Electrical Test Instruments	GDS Corp Gas & Flame Detection	GIG Portable Gas Detection Instrumentation	GP-50 Wet Pressure & Temperature Transducers	HTM SENSORS Proximity, Photoelectric, Pneumatic, Capacitive
imada.com Force & Torque Measurement	INDEECO Immersion & Tubular Electric Heating Elements	INOR Temperature Transmitters	INTELLHEAT Heaters for Drums, Tubes, & Containers	intempco Temperature, Level, and Humidity Sensors
JENCO Laboratory & Industrial Instruments, Temperature & pH	KOBOLD Level, Pressure, Flow Instruments	LAUREL ELECTRONICS, INC. Electronics for Measurement, Control & Networking	LOVE CONTROLS Temperature Controllers	Lumicon Control Technology Industrial & Sanitary Level Controls
Magnatrol Solenoid Valves	MADGE TECH Wireless Data Loggers	MARATHON HEATER Cartridge & Band Heaters	MICRONICS AMERICA Portable Clamp On Flow Meters	MONARCH INSTRUMENT Data Loggers (Superlux Recording)
NOVUS Measurement, Control, Recording	Partflow Temperature Controls & Recorders	PRECISION DIGITAL Panel & Process Meters	PROCESS TECHNOLOGY Wet Process Heating & Cooling Equipment	Proshield Technology, Inc. Flame Safety
REOTEMP INSTRUMENTS Thermometers & Pressure Gauges / Transmitters	SIKA Electronic Measuring & Calibration Instruments	UNITHERM Industrial Insulation Blankets	VAISALA RH Sensors / Transmitters	WIKAL Pressure Gauges & Transmitters



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Boiler & HVAC Parts

HVAC and Boiler Supplies



UV/Flame Sensors, Solenoid Valves, Motor Actuators,
Gas Valves & Regulators, Air/Gas Pressure Switches,
Burner Controls, Insulation, O-rings, Gaskets

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Featured Products

Definox

W. H. Cooke & Co. is a distributor of Definox Valves. If you are using Sanitary Valves and can email us a part number and description of what you are using we can cross it and quote you a Definox Valve.

Some of the products offered include:

- | | |
|-------------------|---------------------------------------|
| -Isolation Valves | -Directional Valves |
| -MixProof Valves | -Aseptic Valves |
| -Sampling Valves | -Protecting Devices |
| -Tank Equipment | -Regulating Valves |
| -Custom Valves | -Controlling & Signaling |
| -Pigging Systems | -Manifold or Valve Fitting Assemblies |

-Injection Systems

More information can be found here <https://www.definox.com/en/products/>

Below are some examples of Definox Butterfly Valves



Precision Digital



ConsoliDator+

The ConsoliDator+ is a multi-channel controller that is both easy to use and satisfies a wide variety of process display, alarm and control applications. It accepts 4-20 mA inputs, flow meter pulse inputs, digital inputs, and Modbus RTU inputs and displays them both in numeric and bargraph format on a large, 5.7" color display. It can be equipped with multiple relays with user-definable actions, 4-20 mA outputs, digital outputs, Modbus RTU, and Ethernet Modbus TCP/IP protocol communication capabilities. Additionally, the controller is equipped with up to 32 timers that can be used to control many processes or events.

The ConsoliDator+ takes full advantage of its color display by allowing the user to customize screen colors for bargraphs, alarm conditions, and input channels.

All this functionality is easily programmed using free software or via the front panel pushbuttons. Choose the model that best suits your application, from monitoring only to fully loaded controllers with an extensive combination of inputs, outputs and communication protocols

Click on photo above to see our Precision Digital products and videos.

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Tech Tips

Identifying Thermocouples Using a Magnet

No color coding on your thermocouple----no problem. Determine which wire of the thermocouple is magnetic. On a type J thermocouple, the positive wire (white) is Iron and highly magnetic. On a type K thermocouple, the negative wire (red) is Alumel and is also magnetic, but not nearly as magnetic as the type J positive wire.

Connect the thermocouple to a temperature display being careful to maintain your wiring polarity (red is always negative for US color coded thermocouples). It doesn't really matter for this test if you use type J or type K thermocouple wire because you are only trying to determine the type of sensor you have, not read an accurate temperature, but I'll use the example of type J wire where you have a white (+) and red (-) insulated extension wire. Connect the white lead to the magnetic conductor and the red lead to the other wire that is not magnetic. After wiring the sensor, apply heat to the tip of the thermocouple. If temperature increases, then it is a type J thermocouple. If it decreases when heat is applied, then you either have the polarity reversed in your wiring or what you thought was a type J thermocouple is actually a type K thermocouple and the magnetic conductor you measured is actually the negative side of the type K thermocouple.

The wires on Type T and E thermocouples are not magnetic. You can easily identify a type T thermocouple from the color its one copper wire. For type E, if neither side is magnetic or one leg isn't copper, it's probably type E. The platinum and rhodium wires on type R, S, and B thermocouples are also not magnetic, but you can usually tell it is a precious metal thermocouple by the

small gauge of the wire (usually 24 gauge solid wire) and the ceramic insulated construction of the thermocouple.

-Matt Wootton

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In The Community Fall Activities



Cornfusion

We are fortunate to have Showvaker's Cornfusion only 6 miles from Hanover.

Located at 2020 Garrett Road, Manchester, MD. Only a mile into MD. Cornfusion offers all your family fall activities in one place. Cornfusion offers...

- Corn Maze
- Pedal-Go Cars
- Obstacle Course
- Straw Jump/Hay Miner Tunnel
- Barnyard Zoo
- Hay Ride
- Barnyard Barrel Slide
- Billy Goat Bouncer
- Shootin' Gallery
- Apple Slingshots

Truly, something for everyone in your family. And the beautiful hills and fall colors offer great photo opportunities.

Click on pic above to visit their website for dates, pricing and watch videos of all they offer.



Kim's Krypt

If you are looking for something a little more thrilling, creepy or spooky, then look no further than Kim's Krypt. Only a few miles from our office located at 5932 Colonial Valley Rd, Spring Grove, PA.

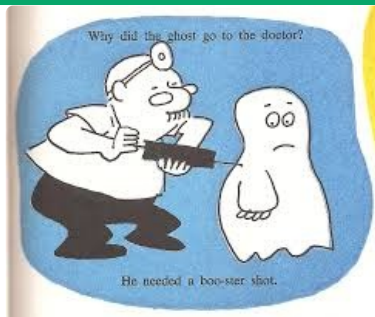
Their website says it best...

"Our historic, beautiful stone building in the old Grist Mill, dates back to 1783! It will truly BLOW YOUR MIND as you manage your way through ashes of the DEAD in the basement and encounter FEAR like never before!"

Click on pic to visit their website for pricing and a sneak peek video.

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Funnies Halloween Humor



Where does a ghost go on vacation? Mali-boo

Why did the ghost go into the bar? For the Boos

Why don't mummies take time off? They're afraid to unwind.

How do vampires get around on Halloween? On blood vessels.

What's it like to be kissed by a vampire? It's a pain in the neck.

What do you get when you cross a vampire and a snowman? Frostbite.

Know why skeletons are so calm? Because nothing gets under their skin.

What do you call a witch's garage? A broom closet.

What was the witch's favorite subject in school? Spelling.

Q: Why are ghosts so bad at lying?

A: Because you can see right through them!

Q: What do you get when you cross a Cocker Spaniel, a Poodle and a ghost?

A: A cocker poodle boo.

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W.H. Cooke & Co., Inc.

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