

W. H. Cooke Times

Vol. 2, No. 1, Spring 2015

HANOVER, PA

FREE

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New Equipment Upgrades



Kappa 320 Wire Stripping Machine

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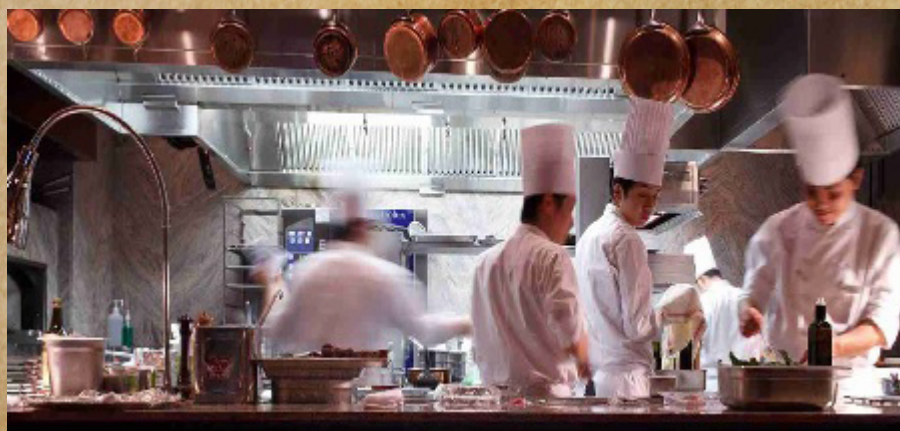
Sourcing Obsolete & Oddball Items



Clockwise from top-right: Partlow Bulb & Capillary Temperature Sensor, Food & Lab Scales, pH Buffers & Solutions, Pump Rotors, Wet Bulb Socks

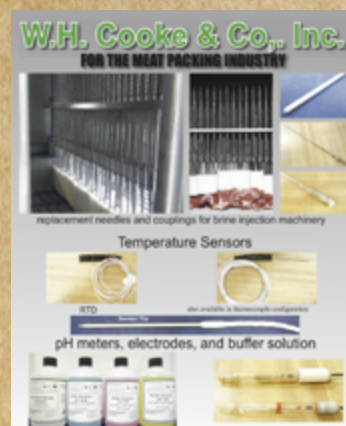
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Subcontracting For Food Preparation



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A Look at Our New Meat-Packing Brochure



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Quarter in Review

As Q1 comes to a close, we have some exciting news to report. As of January 1, 2015, W. H. Cooke & Co., Inc. has acquired Martin Equipment Inc. (MEI) a longtime distributor of pumps, valves, motors, and more. Jack Martin has retired and we are now servicing his customer's needs. Martin Equipment was primarily selling valves and pumps for sanitary applications such as the manufacturing of food, beer brewing, and pharmaceuticals, although his customer base also included other industries and applications. Some of the brands that we now offer include but are not limited to the following:

Alfa Laval, APV/SPX , Ampco, Armstrong, Chicago Stainless, Dean Bros., Defontaine, Definox, EBARA Fristam, Goulds, Keystone Valve, LC Thomsen Pumps, Mueller, Orion, PACO, Peerless Pump, Potter-Rayfield, Pulse Electronics, Ronningen-Petter, TACO, Tassalini, Top Line, Viking Pump, Waukesha Cherry-Burrell.

For a more comprehensive list of manufacturers, visit this link: [http://www.whcooke.com/files/MEI Manuf prod.pdf](http://www.whcooke.com/files/MEI_Manuf_prod.pdf)

Best regards,

Wayne Cooke Sr.

Sourcing Obsolete & Oddball Items

By Wayne Cooke Jr.

Frequently our customers ask for items that aren't in our normal product offering and we are happy to search out the lowest price and supply those items to them. Some of the new products that we have started to supply and in some cases have become a distributor for include the following:

Laboratory scales

Insulation

Caster wheels

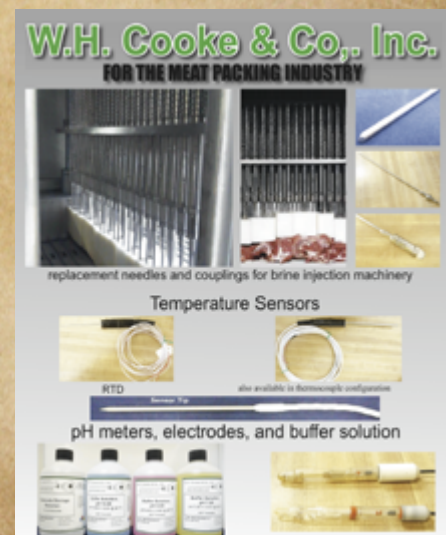
Ceramic Fiber Rope (for insulating furnaces)

Heat Tape



If you are looking for an industrial item that you need to put out for a quote or if you are trying to locate a replacement for an obsolete part number, we would be happy to respond to your request in a timely manner. Please send your requests to sales@whcooke.com

W. H. Cooke & Co. manufactures thermocouples and RTD's, and supplies parts including stitch probe injection needles and couplers for brine injection machines, pH meters, pH electrodes, buffer solutions, chart paper & pens, and data loggers to the Meat Packing Industry. See our brochure here: <http://www.whcooke.com/files/meat.pdf>



Unpacking Our Food Prep Subcontracting

In addition to manufacturing thermocouples and RTDs, W. H. Cooke has performed subcontract work such as cutting, stripping and terminating wire assemblies. In 2014 we assembled 1000 data loggers for a leading supplier to the food preparation industry. We continue to produce these loggers for this customer. The process includes:

1. Receiving, warehousing and tracking up to a dozen parts for assembly
2. Assembly of printed circuit boards and other components (a nearly 8 step process)
3. Cutting, stripping and soldering wire for battery supply
4. Power up and initial test for display
5. Programming of Eprom for logger
6. Final test
7. Packaging & labeling of assembly
8. Shipping of product to end user per instructions from customer



Let us know if we can be of assistance to you.

EQUIPMENT UPGRADES:

W. H. Cooke & Co., Inc has recently purchased new state of the art wire & heat shrink insulation cutting & stripping equipment. The strip & cut machine arrived last week and additional equipment is due this week.

You can view this equipment in the following videos.

[Komax Kappa 320](#)

[Econo Slice](#)

Some Of Our Best



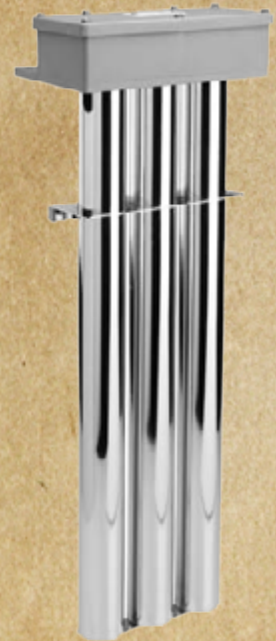
Large display in Feet & Inches



I to P Transducers



Pocket Thermal Imaging Camera



Over the Side Immersion Heaters

Funnies

Two factory workers are talking. The woman says, "I can make the boss give me the day off."

The man replies, "And how would you do that?"

The woman says, "Just wait and see." She then hangs upside down from the ceiling.

The boss comes in and says, "What are you doing?"

The woman replies, "I'm a light bulb."

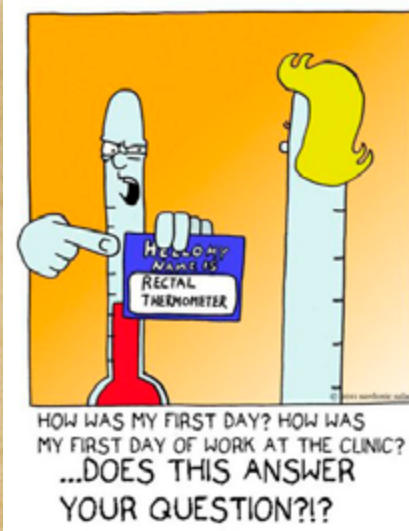
The boss then says, "You've been working so much that you've gone crazy. I think you need to take the day off."

The man starts to follow her and the boss says, "Where are you going?"

The man says, "I'm going home, too. I can't work in the dark."



"When the window fell into the incinerator, it was a pane in the ash to retrieve."



"Dang...the thermostat is broken. It looks like it's going to be a cold day in Hell."

True Story

Years after John Glenn was launched into space on the Mercury-Atlas 6 mission, he was discussing the potential dangers of the trip. When asked how he felt listening to the countdown to launch, he said, "I felt exactly how you would feel if you were getting ready to launch and knew you were sitting on top of 2 million parts—all built by the lowest bidder on a government contract."

As a group of soldiers stood in formation at an Army Base, the Drill Sergeant said, "All right! All you idiots fall out."

As the rest of the squad wandered away, one soldier remained at attention. The Drill Instructor walked over until he was eye to eye with him, and then raised a single eyebrow.

The soldier smiled and said, "Sure was a lot of 'em, huh, sir?"

"I used to be a watchmaker. It was a great job and I made my own hours."

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