

W. H. Cooke Times

Vol. 6, No. 1, Winter 2019

HANOVER, PA

FREE

W. H. Cooke & Co. Gets A Face Lift!



Before...



After...



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Quarter in Review

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Sensor of the Quarter

Rugged Cords, Brine Injection
Needles, Meat Packing Products, and
More...

Scammers

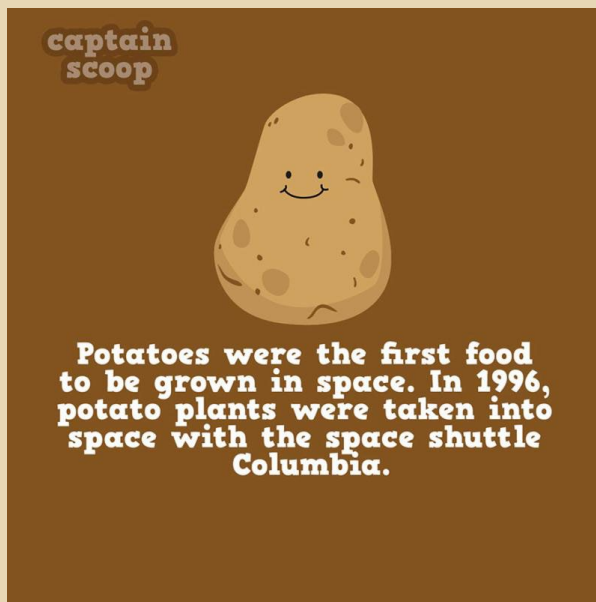
Pocket Sized Thermal Imager



Lame Jokes



Handy Facts



As you may have seen from previous newsletters, we now carry the Definox Sanitary Valves line which also includes “Pigging Systems” which you can read more about here. <https://definox.com/gb/solutions-personnalisees-EN/Solutions-de-raclage-en.htm>

We also offer Mix Proof Valves which allow 2 different fluids to pass through the same valve without cross contamination. Read more on page 14 here https://www.whcooke.com/files/DEFINOX_Catalog.pdf

If you are a plastics manufacturer/extruder and use Melt Pressure Transducers or Temperature Sensors we can help with that as well. See the catalog for GP:50 here https://www.whcooke.com/files/GP_50_Catalog.pdf

We are finishing up renovations on the outside of our building and you can see the progress further below in this newsletter. It is a big improvement and the feedback from the locals has been very positive and we appreciate that.

Winter came a little late for us here in South Central PA but the cold weather is upon us and the heating element inquiries are coming in. We offer heat trace cable for pipes, as well as tote and drum heaters like the ones you can see here from IntelliHeat https://www.whcooke.com/manufacture_stage.php?compid=intelliheat

Thank you for your continued business and please keep us in mind – even if it is for a product you are having trouble locating or sourcing. Chances are we can help. Best wishes to you in 2019!

Best Regards,

Wayne Cooke Sr.

Beware the scammers in 2019 -and beyond

Let me relate a scamming incident that we experienced early this year.

We placed an order with a European supplier with whom we have been doing business for several years. The supplier shipped the goods which we received and they emailed us their invoice. Shortly thereafter, we received another email stating that the supplier was having an audit done and that funds should be wired to a different “temporary” address of another bank in that country. This email was on the company’s letterhead (duplicated perfectly) and appeared to

Bottom line is we spoke to the supplier by phone and learned that his email had been hacked and the scammer was reading his emails and attachments and attempting to interrupt payments from his customers. We have blocked the gmail account with his name for both inbound and outbound emails.

So the scammers are getting more sophisticated and devious. If there is ever any doubt about the origin or legitimacy of an email – pick up the phone and call.

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See The Heat! Pocket Sized Thermal Imager



Thermal Imaging Cameras can be very expensive depending on what features and capabilities you need. We offer 2 low cost pocket sized thermal imaging cameras from Flir.

The first is the C2 thermal imaging camera and sells for 499.00. The 1 min 30 sec video on the Flir C2 camera can be viewed at <https://www.youtube.com/watch?v=euMsMH71l1Q>

The new model is the C3 thermal imaging camera which sells for 699.00 and can be seen here. https://www.youtube.com/watch?time_continue=3&v=N9adsj3aJyg

camera to the USB on your desktop computer and a driver dumps the jpeg's right onto your screen where you can save them and email them out. With the software, you can utilize other features such as live camera streaming back to your computer.

If you call and mention that you saw this in our newsletter we will extend 10% off a C2 or C3 purchase until Valentine's Day to show some Love for our loyal subscribers. Thanks for reading!

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Sensor of the Quarter | Meat Packing Products

W. H. Cooke & Co. has several products tailored for Smoke Houses in the Meat Packing Industry. We custom fabricate thermocouple and RTD probes, supply socks for Wet Bulb/Dry Bulb systems as well as water proof data loggers. We can also cross almost any stitch probe needle for brine injection machines. Send us your inquiries.



SP-1853 2252 Ohm
Thermistor with S.S. handle



SP-1850 RTD for
measuring temps in dog treats

W. H. Cooke & Co. Gets A Facelift

W. H. Cooke & Co., Inc. relocated to 6868 York Rd. in Hanover, Pennsylvania in 2006 from Finksburg, Maryland.

The interior was renovated and has modern offices and manufacturing space. It's bright, clean and comfortable inside however the exterior was a bit drab and the cider block facade was having trouble accepting paint in some places. The face lift is almost complete and here are a few pictures from the makeover.







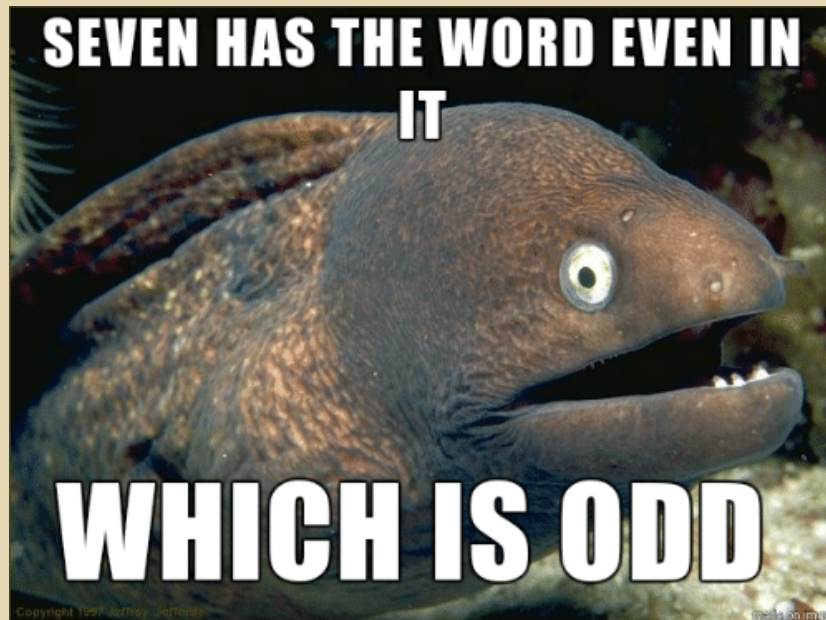






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Lame Jokes



I stole a lame joke for you

Two men meet - the first man is from Texas. The Texan asks the second man "where are you from"? The second man who was educated at Harvard says "I am from a place where we don't end our sentences with a preposition". The Texan replies "Okay, where you from jerk"?

However, all the league records were destroyed in a fire and we'll never know for whom the Tells Bowled.

Back in the 1800's, the Tate Watch Co. of Mass. wanted to expand their product lines. They chose to produce compasses for the pioneers traveling west. Their watches had been excellent, but the compasses were so unreliable that people often ended up in Mexico or Canada. Thus the expression, "He who has a Tates is lost."

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Handy Facts

- About 1% of the world's population is truly ambidextrous
- About 10% of the world's population is left-handed
- The rest is – what else – right handed.
- Albert Einstein, Ben Franklin, Leonardo da Vinci, and Nikola Tesla, were all ambidextrous
- So is LeBron James – watch the next time you see him play.

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